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how should you grow your organization it s one of the most challenging questions an executive team faces and the wrong answer can break your firm the problem is most firms growth strategies emphasize just one type of growth some focus on organic growth others on m a when these strategies falter the common response is simply to try harder but firms falling into this implementation trap usually end up losing out to a competitor whose approach is more inclusive so where do you start by asking the right questions argue insead s laurence capron and coauthor will mitchell of the rotman school of management at the university of toronto and duke university s fuqua school of business drawing on decades of research and teaching capron and mitchell find that a firm s aptitude for determining the best resource pathways for growth has a defining impact on its success they we come up with a helpful framework reflecting practices of a variety of

successful global organizations to determine which path is best for yours the resource pathways framework is built around three strategic questions build are your existing internal resources relevant for developing the new resources that you have targeted for growth borrow could you obtain the targeted resources via an effective relationship with a resource partner buy do you need broad and deep relationships with your resource provider written for large multinationals and emerging firms alike build borrow or buy will help solve a perennial question and will guide you through change while priming your organization for optimal growth

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choosing the right location for a business can assure its success and avoid costly problems location location location examines this foundational aspect of business profitability and outlines the principles and procedures necessary to identify an optimal site this practical

book offers advice on how to invest wisely on real estate to minimize risks and maximize returns this concise guide by marcel de meirleir a leading site consultant with over fifty years of professional practice explains how to measure the positive and negative attributes of a site its useful and accessible format includes anecdotes cases studies and tools for evaluating and selecting sites for different kinds of facilities like headquarters warehouses call centers among others other topics in location location include analysis of critical and intangible factors taxes and tax incentives industrial location and ecology location feasibility studies the beri rating infrastructure costs analysis and much more location location location is an authoritative and valuable resource for business owners decision makers and consultants who wish to find expand or relocate their facilities this comprehensive volume also provides strategies for regional government officials seeking to attract investments in their area

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now with 10 new rules a personal code for prosperity and plenty some people seem to find money so easy easy to make easy to hold on to and easy to grow the rest of us just find it easy to spend is it all luck or is there something rich people know or do that we don t is it something we could all learn the answer is a resounding yes they know the rules of wealth the rules of wealth are the guiding principles that will help you generate more money handle it more wisely grow it more effectively and use it to live a happier more fulfilling and comfortable life in this new edition of the worldwide bestseller richard templar has added 10 brand new rules to make your life even more rewarding if you dream of having enough money never to worry about it ever again you need the rules of wealth

this book introduces corporate financial management based on the basic capital budgeting framework and the time value of money it focuses on theoretical formulations and correct application of financial techniques that will help improve managerial and financial decisions based on fundamental principles of accounting and finance like time value of money and after tax it introduces readers to real world constraints and complexities in the two fields written in a simple and accessible manner it can be read by students of finance and accounting courses business professionals and general public alike

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the worlds of wall street and the city have always held a certain allure but in recent years have left an indelible mark on the wider public consciousness and there has been a need to become more financially literate the quantitative nature of complex financial transactions makes them a fascinating subject area for mathematicians of all types whether for general interest or because of the enormous monetary rewards on offer an introduction to quantitative finance concerns financial derivatives a derivative being a contract between two entities whose value derives from the price of an underlying financial asset and the probabilistic tools that were developed to analyse them the theory in the text is motivated by a desire to provide a suitably rigorous yet accessible foundation to tackle problems the author encountered whilst trading derivatives on wall street the book combines an unusual blend of real world derivatives trading experience and rigorous academic background probability provides the key tools for analysing and valuing derivatives the price of a derivative is closely linked to the expected value of its pay out and suitably scaled derivative prices are martingales fundamentally important objects in probability theory the prerequisite for mastering the material is an introductory undergraduate course in probability the book is otherwise self contained and in particular requires no additional preparation or exposure to finance it is suitable for a one semester course quickly exposing readers to powerful theory and substantive problems the book may also appeal to students who have enjoyed probability and have a desire to see how it can be applied signposts are given throughout the text to more advanced topics and to different approaches for those looking to take the subject further

a personal code to think yourself smarter wiser and happier we all envy the natural thinkers of this world they have the best ideas make the smartest decisions are open minded and never indecisive is there something they know that the rest of us don t is it something we can all learn the answer is a resounding yes they know the rules of thinking these rules are the guiding principles that show you how to make wiser decisions stop procrastinating know when to compromise avoid mistakes find other options think well with others stop obsessing about things keep your brain active be more creative and have happy healthy thoughts

per mits instructors to teach best practice financial managing as it is done in com panies recognized as business leaders it supports teaching as students find the book intuitively clear and easy to read and understand by integrating international and ethical issues throughout the book it builds those subjects naturally into students analyses and removes the need to treat them as separate topics it is especially appropriate for nontechnical students since it min imizes the use of derivations and formulas and for students who are employed full or part time and who will immediately see the validity of the book s approach and its relevance to their work

your voice your vote is a manifesto for this year s woman voter and for male voters who care about the women in their lives martha burk empowers the reader to cut through the double talk irrelevancies and false promises and focuses directly on what s at stake for women not only in the 2012 election but also in the years beyond where women stand what women think and what we need with tough questions for candidates to hold their feet to the fire your voice your vote should be carried to every political rally every press conference every precinct meeting and into the voting booth

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