

Mastering Real Estate Principles

Mastering Real Estate PrinciplesReal Estate, Principles and PracticesReal Estate PrinciplesCalifornia Real Estate PrinciplesReal Estate PrinciplesMastering Real Estate PrinciplesREAL ESTATEMastering Real Estate PrinciplesMastering Real Estate PrinciplesCalifornia Real Estate PrinciplesCalifornia Real Estate PrinciplesReal Estate PrinciplesReal Estate PrinciplesReal Estate Principles and PracticesReal Estate PrinciplesReal Estate PrinciplesFlorida Real Estate Principles, Practices & LawReal Estate PrinciplesReal Estate Principles and Practices Gerald R. Cortesi Philip Adelphus Bensen Hyman Maxwell Berston Philip A. Benson Charles F. Floyd Gerald R. Cortesi PHILIP A. BENSON Gerald Cortesi Gerald R. Cortesi Charles O. Stapleton Charles O. Stapleton Charles Jacobus Bruce Harwood Alfred A. Ring David C. Ling Metzger George Gaines Fung Arlyne Geschwender Mastering Real Estate Principles Real Estate, Principles and Practices Real Estate Principles California Real Estate Principles Real Estate Principles Mastering Real Estate Principles REAL ESTATE Mastering Real Estate Principles Mastering Real Estate Principles California Real Estate Principles California Real Estate Principles Real Estate Principles Real Estate Principles Real Estate Principles and Practices Real Estate Principles Real Estate Principles Florida Real Estate Principles, Practices & Law Real Estate Principles Real Estate Principles and Practices *Gerald R. Cortesi Philip Adelphus Bensen Hyman Maxwell Berston Philip A. Benson Charles F. Floyd Gerald R. Cortesi PHILIP A. BENSON Gerald Cortesi Gerald R. Cortesi Charles O. Stapleton Charles O. Stapleton Charles Jacobus Bruce Harwood Alfred A. Ring David C. Ling Metzger George Gaines Fung Arlyne Geschwender*

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the study and practice of real estate draws on a multitude of disciplines including architecture urban and regional planning building construction urban economics law and finance this diversity of perspectives presents a challenge to the instructor of a real estate principles course depending on their backgrounds and training and on the interests of the students some instructors may choose to emphasize the legal concepts that define and limit the potential value of real estate other instructors may focus more on licensing and brokerage issues popular topics with many students or on the investment decision making process still others may feel that real estate market and feasibility analysis should be the core topics in a principles class in short one of the difficulties in teaching an introductory real estate course is that there appear to be too many principles the critical question thus becomes what framework should be used to teach these principles

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